



newsletter



Sun Microsystems Product Information

New Sun Products

Announcing OpenOffice.org support parts are being restructured to align with the existing StarOffice 8 support tiers

OpenOffice.org like the StarOffice / StarSuite software is becoming increasingly popular as an alternative to expensive office productivity products. Especially small and medium businesses as well as government authorities prefer to deploy open source based solutions.

Customers now can choose if they want to use the free OpenOffice.org software or the more advanced OpenOffice.org based StarOffice / StarSuite software with its available and upcoming administration and migration tools. Independent of their choice customers can get professional high-quality support directly from the source, which makes both OpenOffice.org and the StarOffice / StarSuite software a safe option for office productivity.

As the market is still lacking a worldwide vendor for OpenOffice.org support and even local support providers are often not very visible in the market, Sun's offering will satisfy the need of many companies interested in OpenOffice.org and support for it:

- A global support infrastructure
- An affordable support pricing
- Flexible, multi-tiered Sun Software Support Services
- Experienced and highly skilled support engineers
- Escalation access to the engineers that contribute to the developer community

Announcing New SL8500 library C/B 4 Handbots SunSpectrum (SM) Instant Upgrade Part Numbers and pricing

These new parts replace SL8500 library C/B 8 Handbots SIU Part Numbers. SL8500 library C/B 8 Handbots SIU part numbers were confusing to the field and customers and pricing was set too high.

SunSpectrum(SM) service offering allows customers additional service coverage if necessary. Product warranties offer some protection but they do not provide end to end system coverage available with SunSpectrum(sm) support. For each product, customer can choose the service plan that best fits their needs.

When the SL8500 is ordered it must be ordered with either 1 handbot or 2 handbots. Quantity 1 equals 4bots and quantity 2 equals 8bots.

Announcing an expanded Solaris(TM) 10 11/06 media kit, containing additional software products, will now be available to customers

The Expanded Solaris 10 11/06 Media Kit contains not only media for the Solaris 10 11/06 Operating System, it also contains media for N1(TM) Management Software, Development tools, and Solaris Cluster including the new releases of Sun Cluster software.

For more information on its components and their features, check the following Product Intros:

- Solaris 10 11/06 Operating System: Q4FY2006-299I announced 12/05/2006
- Solaris Cluster: Sun Cluster 3.2 and Sun Cluster Geographic Edition 3.2 (also components of the Java(TM) Availability Suite): Q2FY2007-155I, announced on 1/9/07
- N1 Service Provisioning System 5.2.1: Q4FY2006-16I, announced on 5/23/06
- N1 System Manager 1.3.2: Q1FY2007-84I, announced on 12/5/06
- Sun Management Center 3.6.1: Q2FY2006-331I, announced on 5/23/06
- Sun Studio 11: Q3FY2006-321, announced on 5/2/06
- Sun Java(TM) Studio Creator 2 Update 1: Q4FY2006-50, announced on 5/2/06
- Sun Java Studio Enterprise 8: Q4FY2006-248, announced on 9/12/2006

Sun Promotions

Sun Microsystems is announcing the extension of the Sun + Sun Promotion of the Sun StorageTek 3510 FC, 3320 SCSI and 6140 Arrays for customers who purchase one or more qualifying Sun Fire(TM) volume servers

Now you can escape the rising costs of storage only vendors and bring new simplicity to your IT environment when you buy Sun + Sun. With the Sun + Sun offer, you get the breakthrough performance, modularity and efficiency of Sun servers and save 10% on Sun StorageTek 3510, 3320, and 6140 storage systems. Optimized for SPARC and x64 server environments, scalable Sun StorageTek systems simplify data management and cut costs starting from day one. Under the Sun + Sun Promotion, customers are eligible to purchase one of the select Sun + Sun promotional 3510, 3320, 6140 part numbers or group of 3320 part numbers making up a single fixed system RAID storage array configuration, consisting of either 5 or 12 drives, when one "qualified" Sun Fire server (see list below) is included on the SAME purchase order. Simply put, to take advantage of this promotion, purchase orders MUST include a 1:1 (i.e., one qualifying Sun Fire server to one 3510/3320/6140 storage array) ratio to be recognized as valid.

There are no limits to the number of Sun + Sun promotional storage part numbers customers can purchase, as long as the qualified Sun Fire server to Sun + Sun storage arrays being purchased are in a 1:1 ratio and are included on the SAME purchase order.

This promotion began on July 11th, 2006 and has been extended from January 31st, 2007 to June 30th, 2007. Orders must be booked by June 30th, 2007 to be eligible for this promotion. This promotion cannot be used in conjunction with SARs, ICAs, eMAP, SDC, UAP or other promotions/programs.

US Customers, Other GEOs:

Orders may be fulfilled directly from Sun or from existing CDP/VPD inventory. Whether the order is fulfilled directly from Sun or through the channel, the

"qualified" Sun Fire server and storage systems must be combined on the SAME purchase order. There is no need for a promotional code, the list price for the Sun + Sun promotional part numbers has already been adjusted for the duration of this promotion.

IMPORTANT NOTE: The Sun Microsystems server and storage product configuration tool, Webdesk/Partner Webdesk Configurator (W5-C) for both Sun internal and Partner users, has been structured with the necessary technical requirements to ensure all Sun + Sun promotional "qualified" server and storage combined configurations are valid. Please do NOT attempt to "manually" configure orders associated with the Sun + Sun Promotion.

This Sun + Sun promotion is only valid with the combined purchase of one or more qualified Sun Fire servers from the following families:

- V125 Family
- V210 Family
- V215 Family
- V240 Family
- V245 Family
- V440 Family
- V445 Family
- X2100 Family
- X2100 M2 Family
- X2200 M2 Family
- X4100 Family
- X4100 M2 Family
- X4200 Family
- X4200 M2 Family
- X4600 Family
- X4600 M2 Family
- V40z Family
- T1000 Family
- T2000 Family
- Sun Blade 8000 Modular System Family

** The following server families were added to the promotion in October 2006:*

- V125 Family
- V215 Family
- V245 Family
- V445 Family
- X2100 M2 Family
- X2200 M2 Family
- X4100 M2 Family
- X4200 M2 Family
- X4600 M2 Family